

**F. H. FALL**

1896—Born at Levenson, Mass., February 28.

When six months old moved to Bradford, Mass. Attended grammar and high school. Worked on Saturdays and during vacation.

After finishing high school attended Waltham Horological School to take up the study of watchmaking, engraving and optics.

For three years was in the finishing department of Waltham watch factory. At the same time with the assistance of a partner established a watch repair school and did remarkably well. The partners started in the jewelry business at Jamaica Plain, a suburb of Boston, but discontinued it after a short time, it being a good thing for one only.

At Elgin, Ill., entered the finishing department of the Elgin Watch Co. After being there for about one and a half years things were quite dull, the factory working only four days a week; resigned and went to Waukegan, Ill., and obtained a position in a jewelry store.

While there, met the manager of the F. W. Woolworth Company's store. Was encouraged to enter into that line of business. The first year in Gary, Ind., was very trying under a storeman, but the training was good. Was there a little over a year, then transferred to manage store at Okaloosa, Ia. After that managed Ottumwa and Dubuque, Ia., stores.

1918—Called out on account of mother's health. Was transferred to the Boston District where remained only a short time and resigned.

Later started with the Metropolitan 5 and 10c stores and was sent to Syracuse, N. Y.

After a few months, had the opportunity to come with the S. S. Kroge Co.

1929—Manager store No. 118, Amsterdam, N. Y.

**HARRY I. BURCH**

1892—Born at Niagara Falls, Ont.

1898—Parents moved to the good old U. S. A.

1899-1911—Attended public schools, graduating from the Niagara Falls High School in 1911, with business diploma.

1911-1913—Had delivered papers after school hours for nine years, making enough money to clothe myself, and also saved enough to pay my way through a two year college course at St. Lawrence University.

1914—Had taken active part in the business management of high school and university publications and decided upon a business career. Entered the 5 and 10c business with the Second-Owner Co., starting as assistant stock clerk.

1915—Given management of my first store one year after starting in the business. This was with the present Metropolitan 5 and 10c Stores Co.

Married on Thanksgiving Day to Miss Ida V. Montgomery of Niagara Falls, N. Y.

1916—Saw practically no opportunity of advancement with a small concern so decided to connect up with a big corporation if possible. The 25 and 50c game looked mighty interesting. Employed by S. S. Kroge Co. as Assn. Mgr. and helped to open No. 135, Toledo, O.

Given management of store No. 136, Xenoville, O., two months after joining Kroge Co.

1917-1918—Manager store No. 136, Xenoville, O.

1919-1929—Transferred to store No. 119, Richmond, Va. Yes, Richmond is a good place to live.

